

PODER

AUGUST 2008

ENTERPRISE



MIAMI'S
FUTURE

23

LEADERS
UNDER

40

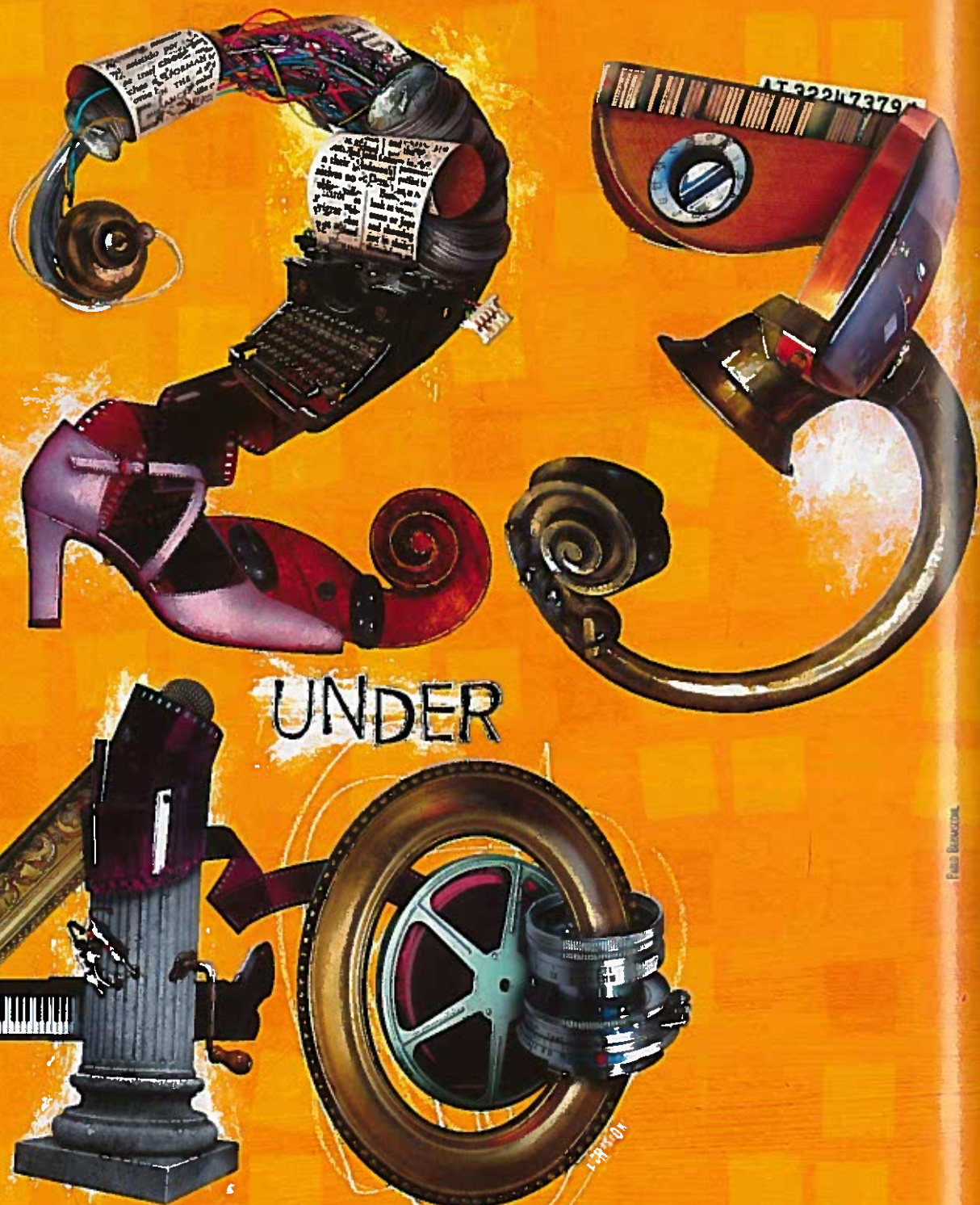
THAT ARE
SHAPING
THE CITY

DWNTWN?

THE CITY OF MIAMI HAS A 'MEGAPLAN' FOR THE
DEVELOPMENT OF DOWNTOWN. SHOULD IT BE STOPPED?
AUTO-GIANT **NORMAN BRAMAN** THINKS SO.

\$3.95 USD





UNDER

texts by jeff zbar.
selection by PODER.

Our first annual list of entrepreneurs, executives, leaders and artists under40 who are shaping South Florida and its perception around the world.

Ricardo Gutierrez

**Vice-President, International
Financial Advisor, Merrill Lynch**
Age: 37

A native of Colombia, Ricardo Gutierrez has used years abroad to develop a sense of his heritage. Three years spent in Tokyo helped him to absorb the Japanese people's discipline and loyalty, and to gather a different impression of his homeland, watching it from a distance. That experience, he believes, has been key to his success. His best career advice has been—as he surmised from his experiences in Japan—"everything, always, is about the people," whether they are clients, colleagues or essential partners. This, in turn, has helped him to define his own success. Some climb corporate ladders. Others bank millions. To Gutierrez, it's to "live with intensity everyday of my life, try to be the best father, husband, son, and friend, and to go to bed without regrets." In a decade, this international advisor for ultra high-net individuals believes he'll have stayed focused on the short term, working hard and striving to be a provider and an active philanthropist with keen social responsibilities—both locally, as well as focused on his international leanings. Should he accomplish this, "I will be at the right place in 10 years."



Pablo Garcia



Eduardo Imery

**Vice President of Finance,
Fortune International Realty**
Age: 30

Eduardo Imery's history of deals is a showcase of South Florida's leading luxury icons—from the Jade properties to The Ritz-Carlton Club and Residences and the Sonesta Key Biscayne Resort. Ask about his defining moment, and Imery will say it came in meeting Edgardo Defortuna, founder of Fortune International and "a caring visionary." Throughout Imery's career, which has included mergers and acquisitions, he's followed advice learned early on and embraced only those challenges that led to knowledge and growth, while maintaining a spirit of "hard work, loyalty and creativity." Ten years from now, the Venezuelan native and finance and management graduate of Stonehill College sees himself continuing to seek "a balanced approach to life" with his wife and children. At the same time, he hopes to be "creating and participating in innovative and exciting business opportunities in real estate and other sectors." ©