

## Movers & Shakers: Top One Sotheby's team joins Compass, shakeup at CBRE & more

Arden Karson will step down from CBRE June 1

By Katherine Kallergis | May 26, 2020



Ivan Chorney and Michael Martirena

A top team at One Sotheby's International Realty joined Compass. The Ivan and Mike Team, which was One Sotheby's No. 2 team in 2019, joined Compass earlier this month. The four-person team, led by Ivan Chorney and Michael Martirena, closed more than \$100 million in sales last year.

David Bateman left NAI Partners in Houston to become managing director of CBRE for Broward and Palm Beach counties. Bateman will oversee CBRE's three offices and more than 70 employees. He previously led agency leasing operations for the Houston brokerage. Arden Karson, who joined CBRE as senior managing director for South Florida in 2017, will be stepping down, according to a spokesperson.

CBRE promoted William "Tripp" Gulliford to executive managing director of Florida. He will report to Chris Connelly, CBRE's Group President, Americas Advisory Services. Gulliford will oversee CBRE's eight Florida offices and the growth strategy for its

advisory services. He was previously senior managing director of CBRE's north Florida region, and before that was managing director of EverBank Commercial Advisors.

Land use and zoning attorney Anthony Recio returned to Weiss Serota Helfman Cole & Bierman as a partner. Recio took a three-and-a-half-year sabbatical at a Buddhist retreat. He primarily represents developers, investors and lenders in South Florida, and has experience with tax credit financing guidelines and has worked with local governments.

Melsie Ordoñez joined Stantec as buildings engineering principal in its Miami office. Ordoñez will oversee and support engineering for hospitality, institutional, and aviation projects while developing the local healthcare, lab-research facility and ports-marine markets for Stantec.

Fortune Development Sales and Shoma Group named Maria Elena Plasencia director of sales for Ten30 South Beach, a 43-unit project in Miami Beach. Plasencia has worked on projects that include Residences by Armani/Casa and Porsche Design Tower. She'll be based out of Ten30's sales center at 1116 15th Street, which is set to open at the end of June.

William Domsy joined Lee & Associates as principal, focusing on industrial and office sales and leasing in South Florida. Domsy was previously with CBRE, where he handled corporate real estate advisory service and tenant representation in New York and Long Island. At CBRE, he completed leases and sales valued at up to \$47 million.

Berger Commercial Realty/CORFAC International hired two senior property managers, Ian Miranda and Erica Portes, to work on the company's Seagis portfolio in Miami-Dade County. Most of the portfolio is industrial real estate. Miranda previously managed the Miami Tower in downtown Miami. Portes was a senior property manager for Prologis.



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