

ALTA DEVELOPERS' QUADRO AT DESIGN DISTRICT NOW SIGNING CONTRACTS

June 25, 2020



Alta Developers, led by Raimundo Onetto, has announced that the two-tower, 198-unit residences at Quadro in Miami Design District, which officially launched sales in March, is now signing contracts and paying 25 percent of the total commission to outside brokers. Quadro at the Miami Design District is a distinct resort-style condominium. The 12-story boutique was built in 2019 and is the newest addition to the city's

trendsetting creative hub and is only a short walking distance to many premier attractions in the fashionable Design District.

Quadro's residences, which start at \$398,000 and are exclusively marketed and sold by Fortune Development Sales, are ready for immediate purchase and allow for buyer flexibility in purchasing units with tenants or placing units into a short-term rental program. The turn-key units range in size from 762 square foot large studios to 1,199 square foot two-bedroom residences with terraces. All units have their own spacious balcony and or terraces, while select units have oversized outdoor patios ranging from 86 square feet to 898 square feet.

"We are certainly seeing a major uptick in prospects inquiring about Quadro and making appointments to see this remarkable project. Prospective home buyers have been waiting to make a decision until they can see residences for themselves and now that we have opened, we are signing contracts," said, Edgardo Defortuna, President, CEO and Founder of Fortune International Group.

The towers reopened its sales gallery on June 1st and have attracted interest from the local market which has been steadily growing with buyers now looking to sign contracts. Inquiries have been coming in from across Latin America, including Ecuador, Mexico, Argentina, and Peru. Fortune International Group expects prospective out-of-state buyers to head to Miami this summer to sign contracts.

"We are seeing that buyers, locally and internationally are eager to buy a home in South Florida now more than ever. We have warm weather, great outdoor spaces, several places to enjoy cultural attractions, and a myriad of dining venues. Buyers also want to ensure purchasing a home that presents attractive opportunities for the future and Quadro checks all the boxes," adds Edgardo.

The resort-style complex has one-of-a-kind artworks integrated throughout which anchor a multifaceted series of experiential programs and walking tours tailored for residents and guests of the two luxury condominiums. Alta Developers and Art with DNA's Francisco Del Rio, the lead architect and artist who embedded 542 site-specific pieces throughout the premises, have truly shaped the concept of contours of Quadro, all of which serve as an ode to South Florida's seashore.

The project offers an expansive list of amenities, including a pool, a sprawling poolside club room, yoga and spinning rooms, and summer kitchens and cabanas with abundant space for outdoor recreation with panoramic views of the city and Biscayne Bay. Each residence has advanced home technology, including NEST smart home thermostats and a Bluetooth keyless entry system with cameras that homeowners can access through their mobile phones. Residents with electric cars can power their cars at charging stations, while those with pets can take them to a state-of-the-art pet washing facility on-site.

“Quadro is ideal for buyers looking to purchase and move-in now – it offers high-end turn-key residences with resort-style amenities at compelling price points in Miami’s Design District. Not to mention, these residences provide complete flexibility for permanent residents, the seasonal snowbird, and the vacationing short-term guests,” said Raimundo Onetto, Principal and CEO at Alta Developers.





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